

Table 1 – Category and Products Offered

	*A/V Equipment Categories	√ all products offered	Products	Manufacturer (note: state a mfg(s)/discount for all products within a category or individual mfg(s) and discounts according to product.	% Discount From Mfg List Price
1	<u>Audio</u>	X X X X X X X	Amplifiers Assisted Listening Systems Headsets (wired & wireless) Microphones (wired & wireless) Mixers and Processors Recorders and Players Speakers	Atlas Audio Enhancement Audio Technica BiAmp Bogen Crestron Crown Front Row Hall Research JBI Kramer Listen Technologies Shure Sony SoundTube TOA Williams-Sound Yamaha	20% 15% 30% 35% 15% 35% 15% 10% 25% 15% 30% 15% 15% 20% 25% 15% 22% 20%
			Other/Optional		
2	<u>Video</u>	X X X X X X X	Cameras Camcorders Digital Cameras Digital Signage Devices Document Cameras Editing and Streaming Devices Recorders	Aver Brightsign Crestron Elmo Epson FrontRow JVC LG Panasonic Samsung Sony Vaddio Epiphan	15% 15% 40% 15% 15% 10% 15% 20% 15% 30% 12% 16% 10%
			Other/Optional:		
3	<u>Displays</u>	X X X X X X	Interactive Projectors Interactive Displays and Whiteboards Monitors when components of a contained system Projectors Televisions Screen and Shade Projection Systems	Crestron DaLite Draper Epson LG Panasonic Planar Samsung Sharp	40% 25% 25% 20% 15% 15% 10% 20% 20%
			Other/Optional:		
4	<u>Control Signal Distribution Systems</u>	X X X X X X X	Cables, Wiring and Other Supplies Control and Presentation Systems Control System Panels Surge Protectors Switches and Routers System Software incidental to system operation Wireless Control Devices and Systems	Barco Chief/Milestone Crestron FrontRow Hall Research Kramer Middle Atlantic Sp Controls SurgeX Triplite	20% 20% 30% 10% 15% 25% 25% 20% 20% 15%
			Other/Optional:		

5	Lighting	X	Bulbs Controllers and Dimmers Lighting Fixtures	Crestron	35%
			Other/Optional:		
6	Racks, Carts and Support Systems	X X X X X X	Bags Cases Charging Carts Support Racks System Racks Mobile System Cabinet	AVI/VFI Chief DaLite Ergotron Middle Atlantic Peerless	25% 20% 20% 20% 25% 25%
			Other/Optional:		
7	General Installation Components Percentage not to exceed 4% total equipment cost and 4-6% of installation cost, level of complexity is a relevant factor to consider. Total not to exceed 10%. UGU to agree in advance to % charged.	X X X X X X X X X X X X X	Batteries Brackets Cables Connectors Fasteners Fuses Hangers Lamps Mounts Wiring Zip Ties Electrical Tape	Brand names/Manufacturers do not apply in the Category	N/A

*Include \$1.00 on Line 1 in the SCEIS On-line Bid Table for Equipment to facilitate system acceptance.